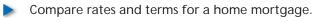
6.3 Home Mortgages



- Analyze the effect of making principal payments.
- Compare the costs of buying and renting.

Comparing Rates and Terms for Home Mortgages

A **home mortgage** is an installment loan that is taken out to pay for a home. For most people, it is the largest loan they will ever assume. For this reason, consider the following when purchasing a home.

- **1.** Understand the annual percentage rate for the loan. Is it fixed throughout the term or is it adjustable?
- **2.** Make sure the contract allows you to make extra payments toward the principal.
- **3.** Shop for or negotiate the best possible rate. A difference of even 1% can save you tens of thousands of dollars.
- **4.** Shop for real estate agents. The fee an agent charges you is negotiable.

Study Tip Comparing Rates and Terms for Home Wortgage

If you are considering buying a home, spend some time looking into the finances, insurance, fees, taxes, condition, and location of the house.
Signing up for a mortgage that is unrealistic compared to one's monthly income is

a common mistake.

274

EXAMPLE 1 Comparing Rates for a Home Mortgage

You take out a home mortgage for \$250,000 for 30 years. Compare the total interest you pay for annual percentage rates of (a) 4% and (b) 6%.

SOLUTION

a.
$$M = 250,000 \left[\frac{0.003333}{1 - \left(\frac{1}{1.003333}\right)^{360}} \right]$$

$$= $1193.54$$

Your payments total

$$360(1193.54) = $429,674.40.$$

You pay \$179,674.40 in interest.

$$\begin{array}{c|c}
0.003333 \\
-\left(\frac{1}{1.003333}\right)^{360}
\end{array}$$
b. $M = 250,000 \left[\frac{0.005}{1 - \left(\frac{1}{1.005}\right)^{360}}\right]$

Your payments total

= \$1498.88

$$360(1498.88) = $539,596.80.$$

You pay \$289,596.80 in interest.

An increase of only 2 percentage points increases the interest that you pay by about \$110,000! Can you imagine how much interest people paid in the early 1980s, when home mortgage rates were about 20%?

✓ Checkpoint

Help at Math.andY@U.com

- **c.** In Example 1, do you pay about \$110,000 more in interest when the annual percentage rate is 8%? Explain your reasoning.
- **d.** In general, does the amount of interest you pay double when the annual percentage rate doubles? Explain your reasoning.
- **e.** In Example 1, does the amount of interest you pay double when the amount borrowed doubles? Explain your reasoning.
- **f.** In general, does the amount of interest you pay double when the principal doubles? Explain your reasoning.

