## Study Tip

Notice the similarity between these formulas and the ones for distance, rate, and time.

## Formulas for Earnings, Rate, and Time

Earnings $=E \quad$ Rate $=r \quad$ Time $=t$
$E=r t$

Earnings equal rate times time.

$$
r=\frac{E}{t}
$$

Rate equals earnings divided by time.

$$
t=\frac{E}{r}
$$

Time equals earnings divided by rate.

## Math.andY?U.com

You can access an earnings, rate, and time calculator at Math.andYou.com.

## EXAMPLE 6 Comparing Job Offers

Which job offer has the better total compensation? Explain your reasoning.
a.

| Salary Rate: | $\$ 30$ per hour |
| :--- | :--- |
| 401(k): | $5 \%$ matching |
| Health Insurance: | $\$ 600$ per month |

b.

| Salary Rate: | $\$ 59,000$ per year |
| :--- | :--- |
| 401(k): | $6 \%$ matching |
| Health Insurance: | $\$ 900$ per month |
| Profit Sharing: | $\$ 0-\$ 20,000$ per year |

## SOLUTION

a. There are 52 weeks in a year. At 40 hours a week, you work 2080 hours in a year. Your yearly earnings are

$$
E=\left(30 \frac{\$}{h \mathrm{r}}\right)(2080 \mathrm{hr})=\$ 62,400 .
$$

$5 \%$ of this is $\$ 3120$ (see Section 1.3). So, your total compensation is

$$
62,400+3120+12(600)=\$ 72,720
$$

b. $6 \%$ of $\$ 59,000$ is $\$ 3540$ (see Section 1.3). Your total compensation is

$$
59,000+3540+12(900)=\$ 73,340
$$

So, even without profit sharing, this total compensation is better. If the company has a profitable year, the total compensation could be much better.

## Checkpoint

c. You get a third job offer. How does it compare with the other two offers?

| Salary Rate: | $\$ 4800$ per month |
| :--- | :--- |
| 401(k): | $4 \%$ matching |
| Health Insurance: | $\$ 1200$ per month |
| Sales Commission: | $\$ 0-\$ 3000$ per month |

